

## Wells Fargo & Company at a Glance

Wells Fargo & Company is a diversified financial services company providing banking, insurance, investments, mortgage, and consumer finance through more than 11,000 stores, more than 12,000 ATMs, and the Internet (wellsfargo.com) across North America and internationally. Wells Fargo Bank, N.A. has the highest credit ratings currently given to a U.S. bank by Moody's Investors Service, "Aa1," and Standard & Poor's Ratings Services, "AA+."

ASSETS	\$1.3 trillion (12/31/08)
RANK BY ASSETS among U.S. peers	4th
RANK BY VALUE OF STOCK among U.S. peers	1st
RANK BY VALUE OF STOCK among U.S. financial companies	2nd
FORTUNE 500 RANK among all companies, by revenue	41st
TOTAL STORES	More than 11,000 in North America
BANKING STORES	More than 6,600 in 39 states and Washington, D.C.
TEAM MEMBERS	More than 280,000 (includes team members in international locations)
ATMs	12,359 — 3rd-largest branded bank ATM owner
HEADQUARTERS	San Francisco
HOME MORTGAGE ORIGINATION	Since 1992, the nation's #1 retail mortgage lender (Source: Inside Mortgage Finance)
MORTGAGE SERVICING	Wells Fargo Home Mortgage is a leading service of residential mortgages, with more than 9 million customers
HOME EQUITY LENDER	2nd in the U.S.
SMALL BUSINESS LENDER	1st in the U.S. by total dollar volume (2007 Community Reinvestment Act data)
RETAIL BROKERAGE	2nd largest in the U.S., with 20,785 series 6 and 7 licensed financial advisors
WELLSFARGO.COM	#1 for Online Mortgage Experience among banks (Source: Keynote, Q4 2008 Mortgage Scorecard)